

CLARK C. MAINE

HANDS-ON DIRECTOR OF INFORMATION TECHNOLOGY | ANALYTICS, ERP & CYBERSECURITY

◦ DETAILS ◦

Email

clarkstate3991@gmail.com

Nationality

USA

◦ COMPETENCIES ◦

IT Strategy & Governance

Executive Communication &
Stakeholder Alignment

ERP Ownership & Process
Design

Cloud & Network Infrastructure

Cybersecurity & DR/BCP

Power BI & Report Automation

Change Leadership & Talent
Management

Intelligent (AI) Process
Automation

Data Governance & Stewardship

IT Financial Management



PROFILE

Hands-on IT leader with 8+ years of experience managing and developing global teams of 14+ professionals across India, Taiwan, China, and the Philippines. Equally comfortable in the boardroom or the codebase—writes SQL and Python, builds Power BI dashboards, and delivers production-ready solutions. Owns ERP and business systems (Business Central/D365 or similar), strengthens cybersecurity and infrastructure, and turns data into decisions that drive ROI and manage risk for the C-suite. CISSP (in progress).



TECHNICAL SKILLS

Languages: Python, R, Node.js, React.js, SQL, Bash

Tools: Azure Cloud Services (Virtual Machines, Functions, App Services, Azure SQL, Cosmos DB, Azure Automation), Git/Github, NPM, Jenkins, Snowflake, Apache Spark & Kafka, Power BI, Linux



EMPLOYMENT HISTORY

*Associate Director, Business Information Technology Services at **Clean Energy Associates**, Potsdam, NY*
January 2019 — Present

- Owned enterprise applications & data integrations across Ops/Finance; lifted adoption and data accuracy; delivered executive dashboards (Power BI) to drive decisions.
- Built and led a 14-person distributed software/IT/data team; instituted roadmap, budget, and vendor governance.
- Hands-on builder: write Python/SQL, review code, tune queries, and ship integrations used daily by operations and finance.
- Hardened security & continuity (policies, access controls, monitoring, backups) and sustained zero major incidents/outages over five years.
- ERP & process enablement: partnered with Operations, Finance, and the Manufacturing Services team to align business processes with ERP workflows, improve data integrity, costing transparency, and reporting; drove training and master-data stewardship.
- Cost discipline: delivered >\$1M annual savings via automation and cloud optimization; redeployed spend to analytics/security.
- Executive communication: framed options/risks in CFO/CEO terms (reliability, working capital, throughput), enabling investment decisions.

*Business Intelligence Supervisor at **Xerox**, San Diego, CA*
April 2018 — January 2019

- Built a web app (R Shiny) that pulled from ERP and automated QBRs for high-revenue clients, improving transparency and retention.
- Drove fleet data capture into the top-5 of 46 cores, unlocking ~\$750K/yr incremental billables.

*Business Intelligence Analyst at **Xerox**, San Diego, CA*
January 2017 — April 2018

- Optimized ERP SQL plans and indexing, increasing core transaction performance ~30% and stabilizing ops reporting.
- Led ETL for a \$20M customer migration into CRM with quality controls.



EDUCATION

Dual MBA / Masters Data Analytics, Clarkson University, Potsdam, NY

May 2016 — May 2018

GPA: 3.7/4.0

B.A., Economics, St. Lawrence University, Canton, NY

May 2011 — May 2015

